

LAMPIRAN

Lampiran 1 Kuesioner

Kuesioner Kualitas Produk (X1)

1. Produk *Glad2Glow* mampu memberikan hasil sesuai dengan fungsi perawatan kulit
2. Produk *Glad2glow* bekerja secara efektif dalam merawat kulit saya
3. Produk *Glad2Glow* aman digunakan untuk jenis kulit saya
4. Saya tidak mengalami efek samping saat menggunakan produk *Glad2Glow*
5. Kandungan dalam produk *Glad2glow* membuat saya percaya untuk menggunakannya
6. Kualitas produk *Glad2Glow* tetap konsisten tiap pemakaian
7. Produk *Glad2Glow* memberikan hasil yang tahan lama
8. Kemasan produk *Glad2Glow* praktis dan mudah digunakan

Kuesioner Harga (X2)

1. Harga produk *Glad2Glow* terjangkau bagi saya
2. Harga produk *Glad2Glow* sesuai dengan kemampuan finansial saya sebagai mahasiswa
3. Harga produk *Glad2Glow* sebanding dengan kualitas yang diberikan
4. Saya merasa harga produk *Glad2Glow* sesuai dengan manfaat yang diterima
5. Saya mempertimbangkan harga *Glad2glow* dibandingkan merek lain sebelum membeli
6. Produk *Glad2Glow* mampu bersaing dengan produk skincare lainnya
7. Manfaat yang saya peroleh sesuai dengan harga yang dibayarkan
8. Saya merasa puas dengan nilai yang diberikan produk dibandingkan harganya

Kuesioner Loyalitas Konsumen (Y)

1. Saya berniat membeli kembali produk *Glad2Glow*
2. Saya berniat untuk terus menggunakan produk *Glad2glow*
3. Saya bersedia merekomendasikan produk *Glad2Glow* kepada orang lain
4. Saya sering menyarankan produk *Glad2Glow* kepada teman atau keluarga
5. Saya tidak tertarik untuk beralih ke merek lain
6. Saya tetap memilih *Glad2Glow* meskipun ada banyak pilihan produk lain
7. Saya menggunakan produk *Glad2glow* secara rutin
8. Saya menjadikan *Glad2Glow* sebagai pilihan utama *skincare* saya

Lampiran 2 Hasil Tabulasi Data

Variabel Kualitas Produk (X1)

X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	X1.7	X1.8	TOTAL
4	4	5	5	4	4	4	5	35
5	5	5	5	5	5	5	5	40
5	4	5	5	5	5	5	4	38
4	4	4	4	4	4	4	4	32
4	4	4	4	4	4	4	4	32
4	4	4	4	4	4	4	4	32
4	4	4	2	4	4	3	4	29
4	4	4	3	5	4	5	5	34
4	4	5	5	5	5	5	5	38
2	2	2	3	5	3	3	5	25
2	2	2	3	5	3	2	5	24
5	5	5	5	5	5	5	5	40
3	3	3	2	3	4	4	4	26
4	4	4	4	4	4	4	4	32
4	4	4	4	4	4	4	4	32
1	2	1	1	1	1	3	1	11
4	4	5	5	4	4	4	5	35
5	4	5	5	4	4	4	5	36
4	4	4	4	4	4	4	4	32
5	5	5	5	5	5	4	4	38
4	5	4	5	4	3	5	4	34
4	4	4	4	4	4	4	4	32
4	3	5	4	4	4	4	4	32
4	4	5	5	5	5	5	5	38
4	4	4	4	4	4	4	5	33
5	5	5	5	5	5	5	5	40
3	3	4	3	4	4	4	4	29
5	5	5	5	5	5	5	5	40
4	4	4	4	4	4	4	4	32
4	5	4	5	4	5	4	5	36

4	4	4	4	4	4	4	4	32
5	5	4	2	5	5	5	5	36
4	4	5	5	5	5	4	5	37
5	5	5	5	4	5	5	5	39
3	3	3	1	3	3	3	4	23
4	5	4	5	4	5	4	4	35
5	4	4	5	4	4	5	4	35
4	5	4	5	4	5	4	5	36
5	5	5	5	5	5	5	5	40
4	4	4	4	4	4	4	4	32
5	5	5	1	5	5	5	5	36
5	5	5	5	5	5	5	5	40
5	5	4	3	4	3	5	5	34
5	5	5	5	5	5	5	5	40
4	5	4	5	4	5	4	4	35
5	4	5	5	5	4	5	5	38
4	4	4	4	4	4	4	5	33
4	4	5	2	4	4	4	4	31
5	5	5	5	5	5	5	5	40
5	5	5	4	5	5	5	5	39
1	1	1	1	1	1	1	1	8
5	5	5	5	5	5	5	5	40
5	5	5	5	5	5	5	5	40
3	2	4	3	4	3	3	5	27
4	4	3	2	4	3	3	4	27
4	4	2	4	4	4	4	4	30
4	3	3	4	3	3	3	3	26
4	4	3	4	3	4	4	4	30
4	4	4	4	4	4	3	4	31
5	4	5	5	4	5	5	4	37
5	5	5	5	5	5	5	5	40
4	4	4	4	4	4	4	4	32
5	4	3	4	5	3	4	5	33
4	4	4	4	4	4	4	4	32
5	5	5	5	5	5	5	5	40
4	5	4	5	4	5	4	5	36

4	4	4	4	4	4	4	4	32
4	4	4	4	4	5	5	5	35
1	1	2	1	1	1	1	1	9
1	3	2	3	3	3	2	4	21
2	2	1	1	2	2	2	2	14
4	3	4	3	3	3	2	5	27
4	3	4	4	4	4	4	5	32
2	2	3	2	4	3	2	5	23
4	4	4	4	4	4	4	4	32
4	5	4	5	4	5	4	5	36
4	4	4	4	4	4	4	4	32
3	4	5	5	5	5	4	4	35
4	4	4	4	4	4	4	4	32
4	4	4	4	4	4	4	4	32
3	4	3	3	4	4	4	4	29
5	4	5	4	5	4	5	4	36
4	4	4	4	4	5	4	4	33
5	3	4	4	5	4	3	5	33
5	5	5	5	5	5	5	5	40
4	4	4	4	4	4	4	4	32
4	4	4	4	4	3	4	4	31
5	4	5	4	5	4	4	4	35
5	5	5	5	5	5	5	5	40
4	4	4	4	4	4	4	4	32
5	4	4	4	5	5	5	5	37
4	4	4	4	4	4	4	4	32
4	3	3	3	3	5	5	5	31
5	5	5	5	5	5	5	5	40
5	4	5	4	5	4	4	4	35
5	5	4	4	5	4	4	4	35
3	4	4	5	4	5	3	5	33
3	4	4	4	3	4	5	5	32
4	5	4	5	4	5	4	5	36
4	4	4	5	5	4	4	4	34

4	3	4	4	5	3	4	4	31
1	1	1	1	1	1	1	1	8
1	1	1	2	1	3	3	3	15
2	2	2	1	2	1	2	1	13
4	4	2	2	3	2	4	3	24
5	5	5	5	4	4	4	4	36
4	2	4	4	5	4	4	4	31
3	3	4	4	4	4	4	4	30
4	5	4	5	4	5	4	5	36
4	4	4	4	4	4	4	4	32
5	5	1	5	4	3	3	5	31
4	4	4	4	4	4	4	4	32
4	4	4	4	4	4	4	4	32
4	4	5	5	5	5	4	4	36
5	4	5	4	5	4	5	4	36
4	5	4	4	5	4	5	4	35
5	4	4	5	4	5	5	5	37
5	5	5	5	5	5	5	5	40
4	4	4	4	4	4	4	4	32
3	3	5	5	3	5	4	4	32
4	4	4	4	5	4	5	5	35
5	5	4	4	3	4	4	4	33
4	4	4	4	4	4	4	4	32
4	4	5	5	4	4	5	5	36
4	4	4	4	4	4	4	4	32
4	5	5	5	1	5	4	4	33
3	3	5	5	4	5	5	5	35
4	4	4	4	5	4	4	4	33
3	3	4	4	4	4	4	4	30
3	3	4	4	4	3	3	4	28
5	4	4	5	5	4	5	5	37
4	5	4	5	4	5	4	5	36
3	3	2	4	2	1	3	4	22

Variabel Loyalitas Konsumen (Y)

Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	TOTAL
5	5	5	5	4	4	4	3	35
5	5	5	5	5	5	5	5	40
5	5	4	4	4	4	5	5	36
4	4	4	4	4	4	4	4	32
4	4	4	4	4	4	4	4	32
4	3	4	3	3	3	3	3	26
4	4	4	4	3	3	4	3	29
5	3	3	3	3	3	4	4	28
4	4	4	4	4	4	4	4	32
2	1	1	1	3	1	1	1	11
2	1	1	1	3	1	2	1	12
5	5	5	5	4	4	5	5	38
3	3	4	3	3	3	3	3	25
4	4	4	4	4	4	4	4	32
4	4	4	4	4	4	4	4	32
3	3	2	5	3	3	3	3	25
4	4	4	4	4	4	3	4	31
4	3	4	4	3	3	3	3	27
4	4	4	4	4	4	4	4	32
5	4	5	5	3	3	4	3	32
4	4	5	4	3	3	4	5	32
4	4	4	4	4	4	4	3	31
4	4	4	4	4	4	4	4	32
4	4	4	4	4	3	4	4	31
4	4	4	4	4	4	4	4	32
5	5	5	5	5	5	5	5	40
3	2	3	3	2	2	3	2	20
5	5	5	5	4	4	3	5	36
4	4	4	4	4	4	4	4	32
5	4	5	5	4	5	5	4	37
4	4	4	4	3	4	4	4	31
5	4	5	5	5	5	3	4	36
3	3	4	4	3	3	3	3	26
5	5	5	5	5	5	5	5	40
3	3	3	3	1	3	3	3	22

4	5	5	4	5	4	5	4	36
4	5	4	3	5	5	4	3	33
5	4	5	4	5	4	5	4	36
5	5	5	5	4	4	5	4	37
4	4	4	4	4	4	4	4	32
5	5	5	5	2	4	5	3	34
5	5	5	5	5	5	5	5	40
4	3	5	4	3	3	3	4	29
5	5	5	5	4	4	4	4	36
4	4	5	4	5	5	4	4	35
5	5	5	5	5	5	5	5	40
4	4	4	4	4	4	4	4	32
4	4	4	4	4	4	4	4	32
5	5	5	5	5	5	5	5	40
5	5	5	5	4	4	4	5	37
2	2	2	2	1	2	2	2	15
5	5	5	4	5	5	4	5	38
5	5	5	5	5	5	5	5	40
3	2	4	4	1	2	2	2	20
4	2	3	4	3	3	2	3	24
4	4	4	4	4	4	4	4	32
3	3	3	3	2	2	2	2	20
3	3	4	4	4	4	4	4	30
3	4	4	4	4	4	4	4	31
4	4	4	4	3	4	4	4	31
5	5	5	5	5	5	5	5	40
4	4	4	4	4	4	4	4	32
5	4	4	5	1	4	4	4	31
4	4	4	4	4	4	4	4	32
4	4	4	4	4	4	4	4	32
4	5	4	5	4	5	4	5	36
4	4	4	4	4	4	4	4	32
4	5	4	4	5	4	5	5	36
1	1	1	1	1	1	1	1	8
3	3	2	2	3	3	3	3	22
2	1	2	1	5	1	2	2	16

2	3	4	4	5	2	2	2	24
5	4	4	4	4	4	4	4	33
5	2	4	4	1	4	4	2	26
4	4	5	5	3	4	3	4	32
4	5	4	5	4	5	4	4	35
4	4	4	4	4	4	4	4	32
5	5	4	5	5	5	5	5	39
4	4	4	4	4	4	4	4	32
4	4	4	4	4	4	4	4	32
3	3	4	4	3	3	4	3	27
1	1	3	3	1	1	4	4	18
4	4	4	4	4	4	4	4	32
4	5	5	5	5	4	5	5	38
5	5	5	5	5	5	5	5	40
4	4	4	4	4	4	4	4	32
3	3	4	3	3	4	3	4	27
4	5	4	4	5	4	5	5	36
5	5	5	5	5	4	4	4	37
4	4	4	4	4	4	4	4	32
5	5	5	4	5	5	5	5	39
4	4	4	4	4	4	4	4	32
2	2	4	4	2	2	4	4	24
5	5	5	5	4	5	5	5	39
4	4	4	4	4	4	4	4	32
4	4	5	4	4	4	3	4	32
5	3	5	5	3	4	4	5	34
4	5	4	4	4	5	5	5	36
5	4	5	4	5	4	5	4	36
3	3	2	4	3	3	3	2	23

Lampiran 3 Hasil Uji Menggunakan SPSS Versi 16

Variabel Kualitas Produk (X1)

Correlations										
		X1.1	X1.2	X1.3	X1.4	X1.5	X1.6	X1.7	X1.8	X1
X1.1	Pearson Correlation	1	.790**	.797**	.612**	.723**	.700**	.783**	.573**	.880**
	Sig. (2-tailed)		.000	.000	.000	.000	.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
X1.2	Pearson Correlation	.790**	1	.710**	.670**	.633**	.787**	.774**	.557**	.872**
	Sig. (2-tailed)	.000		.000	.000	.000	.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
X1.3	Pearson Correlation	.797**	.710**	1	.679**	.721**	.757**	.725**	.604**	.884**
	Sig. (2-tailed)	.000	.000		.000	.000	.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
X1.4	Pearson Correlation	.612**	.670**	.679**	1	.591**	.700**	.597**	.530**	.805**
	Sig. (2-tailed)	.000	.000	.000		.000	.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
X1.5	Pearson Correlation	.723**	.633**	.721**	.591**	1	.706**	.641**	.732**	.839**
	Sig. (2-tailed)	.000	.000	.000	.000		.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
X1.6	Pearson Correlation	.700**	.787**	.757**	.700**	.706**	1	.748**	.696**	.895**
	Sig. (2-tailed)	.000	.000	.000	.000	.000		.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
X1.7	Pearson Correlation	.783**	.774**	.725**	.597**	.641**	.748**	1	.565**	.857**
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000		.000	.000
	N	100	100	100	100	100	100	100	100	100
X1.8	Pearson Correlation	.573**	.557**	.604**	.530**	.732**	.696**	.565**	1	.763**
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000		.000
	N	100	100	100	100	100	100	100	100	100
X1	Pearson Correlation	.880**	.872**	.884**	.805**	.839**	.895**	.857**	.763**	1
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000	.000	
	N	100	100	100	100	100	100	100	100	100
**. Correlation is significant at the 0.01 level (2-tailed).										

Variabel Harga (X2)

Correlations

	X2.1	X2.2	X2.3	X2.4	X2.5	X2.6	X2.7	X2.8	X2
X2.1 Pearson Correlation	1	.827**	.563**	.627**	.538**	.462**	.600**	.587**	.806**
Sig. (2-tailed)		.000	.000	.000	.000	.000	.000	.000	.000
N	100	100	100	100	100	100	100	100	100
X2.2 Pearson Correlation	.827**	1	.546**	.689**	.425**	.438**	.583**	.592**	.792**
Sig. (2-tailed)	.000		.000	.000	.000	.000	.000	.000	.000
N	100	100	100	100	100	100	100	100	100
X2.3 Pearson Correlation	.563**	.546**	1	.747**	.572**	.623**	.763**	.685**	.850**
Sig. (2-tailed)	.000	.000		.000	.000	.000	.000	.000	.000
N	100	100	100	100	100	100	100	100	100
X2.4 Pearson Correlation	.627**	.689**	.747**	1	.491**	.582**	.744**	.873**	.888**
Sig. (2-tailed)	.000	.000	.000		.000	.000	.000	.000	.000
N	100	100	100	100	100	100	100	100	100
X2.5 Pearson Correlation	.538**	.425**	.572**	.491**	1	.413**	.568**	.551**	.701**
Sig. (2-tailed)	.000	.000	.000	.000		.000	.000	.000	.000
N	100	100	100	100	100	100	100	100	100
X2.6 Pearson Correlation	.462**	.438**	.623**	.582**	.413**	1	.526**	.576**	.711**
Sig. (2-tailed)	.000	.000	.000	.000	.000		.000	.000	.000
N	100	100	100	100	100	100	100	100	100
X2.7 Pearson Correlation	.600**	.583**	.763**	.744**	.568**	.526**	1	.840**	.862**
Sig. (2-tailed)	.000	.000	.000	.000	.000	.000		.000	.000
N	100	100	100	100	100	100	100	100	100
X2.8 Pearson Correlation	.587**	.592**	.685**	.873**	.551**	.576**	.840**	1	.875**
Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000		.000
N	100	100	100	100	100	100	100	100	100
X2 Pearson Correlation	.806**	.792**	.850**	.888**	.701**	.711**	.862**	.875**	1
Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000	.000	
N	100	100	100	100	100	100	100	100	100

**. Correlation is significant at the 0.01 level (2-tailed).

Variabel Loyalitas Konsumen (Y)

Correlations										
		Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y
Y1	Pearson Correlation	1	.787"	.765"	.746"	.498"	.797"	.701"	.660"	.864"
	Sig. (2-tailed)		.000	.000	.000	.000	.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
Y2	Pearson Correlation	.787"	1	.753"	.753"	.673"	.866"	.781"	.778"	.934"
	Sig. (2-tailed)	.000		.000	.000	.000	.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
Y3	Pearson Correlation	.765"	.753"	1	.810"	.501"	.725"	.694"	.723"	.864"
	Sig. (2-tailed)	.000	.000		.000	.000	.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
Y4	Pearson Correlation	.746"	.753"	.810"	1	.388"	.730"	.667"	.686"	.835"
	Sig. (2-tailed)	.000	.000	.000		.000	.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
Y5	Pearson Correlation	.498"	.673"	.501"	.388"	1	.638"	.541"	.585"	.715"
	Sig. (2-tailed)	.000	.000	.000	.000		.000	.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
Y6	Pearson Correlation	.797"	.866"	.725"	.730"	.638"	1	.754"	.772"	.917"
	Sig. (2-tailed)	.000	.000	.000	.000	.000		.000	.000	.000
	N	100	100	100	100	100	100	100	100	100
Y7	Pearson Correlation	.701"	.781"	.694"	.667"	.541"	.754"	1	.791"	.861"
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000		.000	.000
	N	100	100	100	100	100	100	100	100	100
Y8	Pearson Correlation	.660"	.778"	.723"	.686"	.585"	.772"	.791"	1	.873"
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000		.000
	N	100	100	100	100	100	100	100	100	100
Y	Pearson Correlation	.864"	.934"	.864"	.835"	.715"	.917"	.861"	.873"	1
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000	.000	
	N	100	100	100	100	100	100	100	100	100

**. Correlation is significant at the 0.01 level (2-tailed).

Uji Reliabilitas

Case Processing Summary

		N	%
Cases	Valid	100	100.0
	Excluded ^a	0	.0
	Total	100	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.943	8

Reliability Statistics

Cronbach's Alpha	N of Items
.925	8

Reliability Statistics

Cronbach's Alpha	N of Items
.948	8

Uji F

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	3150.096	2	1575.048	115.426	.000 ^a
	Residual	1323.614	97	13.646		
	Total	4473.710	99			

a. Predictors: (Constant), Harga, Kualitas Produk

b. Dependent Variable: Loyalitas Konsumen

Uji T**Coefficients^a**

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	.906	2.034		.445	.657
	Kualitas Produk	.379	.110	.356	3.436	.001
	Harga	.566	.114	.516	4.975	.000

a. Dependent Variable: Loyalitas Konsumen

Koefisien Determinasi**Model Summary^b**

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Durbin-Watson
1	.839 ^a	.704	.698	3.69398	1.742

a. Predictors: (Constant), Harga, Kualitas Produk

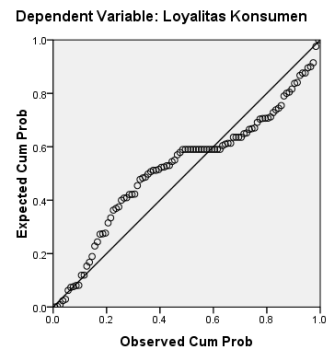
b. Dependent Variable: Loyalitas Konsumen

Uji Multikolienaritas

Collinearity Statistics	
Tolerance	VIF
.284	3.525
.284	3.525

Uji P-plot

Normal P-P Plot of Regression Standardized Residual

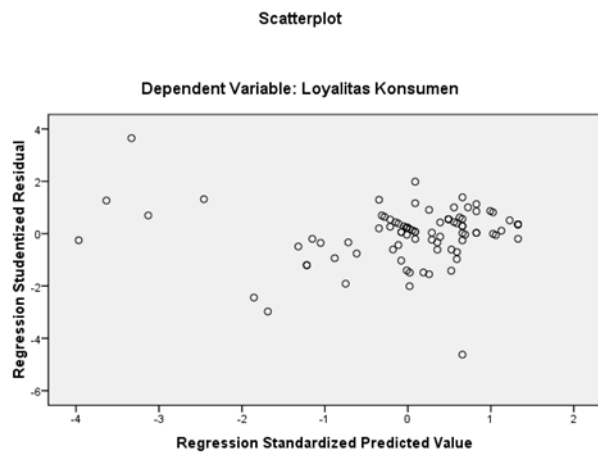


Uji Statistik Deskriptif

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
Kualitas Produk	100	8.00	40.00	32.8500	6.31557
Harga	100	8.00	40.00	31.5600	6.12549
Loyalitas Konsumen	100	8.00	40.00	31.2300	6.72228
Valid N (listwise)	100				

Uji Heteroskedasitas



Lampiran 4 Daftar R tabel, T tabel, F tabel

R tabel

df = (N-2)	Tingkat signifikansi untuk uji satu arah				
	0.05	0.025	0.01	0.005	0.0005
	Tingkat signifikansi untuk uji dua arah				
	0.1	0.05	0.02	0.01	0.001
91	0.1716	0.2039	0.2409	0.2659	0.3358
92	0.1707	0.2028	0.2396	0.2645	0.3341
93	0.1698	0.2017	0.2384	0.2631	0.3323
94	0.1689	0.2006	0.2371	0.2617	0.3307
95	0.1680	0.1996	0.2359	0.2604	0.3290
96	0.1671	0.1986	0.2347	0.2591	0.3274
97	0.1663	0.1975	0.2335	0.2578	0.3258
98	0.1654	0.1966	0.2324	0.2565	0.3242
99	0.1646	0.1956	0.2312	0.2552	0.3226
100	0.1638	0.1946	0.2301	0.2540	0.3211

T tabel

Pr \ df	0.25	0.10	0.05	0.025	0.01	0.005	0.001
	0.50	0.20	0.10	0.050	0.02	0.010	0.002

94	0.67711	1.29062	1.66123	1.98552	2.36667	2.62915	3.17921
95	0.67708	1.29053	1.66105	1.98525	2.36624	2.62858	3.17825
96	0.67705	1.29043	1.66088	1.98498	2.36582	2.62802	3.17731
97	0.67703	1.29034	1.66071	1.98472	2.36541	2.62747	3.17639
98	0.67700	1.29025	1.66055	1.98447	2.36500	2.62693	3.17549
99	0.67698	1.29016	1.66039	1.98422	2.36461	2.62641	3.17460
100	0.67695	1.29007	1.66023	1.98397	2.36422	2.62589	3.17374

F tabel

$\alpha = 0,05$	$df_1=(k-1)$							
$df_2=(n-k-1)$	1	2	3	4	5	6	7	8
1	161.44 8	199.500	215.70 7	224.583	230.162	233.98 6	236.768	238.883
91	3.946	3.097	2.705	2.472	2.315	2.200	2.112	2.042
92	3.945	3.095	2.704	2.471	2.313	2.199	2.111	2.041
93	3.943	3.094	2.703	2.470	2.312	2.198	2.110	2.040
94	3.942	3.093	2.701	2.469	2.311	2.197	2.109	2.038
95	3.941	3.092	2.700	2.467	2.310	2.196	2.108	2.037
96	3.940	3.091	2.699	2.466	2.309	2.195	2.106	2.036
97	3.939	3.090	2.698	2.465	2.308	2.194	2.105	2.035
98	3.938	3.089	2.697	2.465	2.307	2.193	2.104	2.034
99	3.937	3.088	2.696	2.464	2.306	2.192	2.103	2.033
100	3.936	3.087	2.696	2.463	2.305	2.191	2.103	2.032